

The Business Value of HPE Solutions with Cohesity

Interviewed organizations indicated to IDC that they achieved significant benefits. Through reduced costs, greater IT and security efficiencies, and business enablement, IDC calculated that interviewed organizations achieved a total average annual benefit of **\$5.8 million per year**, resulting in a **three-year ROI of 233%**.

KEY RESULTS



\$515,000
per 100 virtual
machines



233%
three-year return
on investment



6-month
payback on
investment

CUSTOMER QUOTE:

“The whole combination of HPE and Cohesity was appealing to my organization because it offers a data management platform that uses the zero trust security principle to protect, detect, and recover from any cyberattack if it occurs. We appreciated that the two solutions were bundled together.”

SECURITY AND DATA BACKUP BENEFITS

↑ **36%** more efficient security and backup team

↓ **45%** less time to detect threats

↑ **26%** more productive compliance team

↑ **35%** more data backups per month

CUSTOMER QUOTE:

“HPE solutions with Cohesity has helped my organization improve from a security standpoint because it’s dependable, high availability, and capable of doing backups. It’s helped reduce the operational concerns.”

IT INFRASTRUCTURE BENEFITS

↓ **52%** reduction in tool-related costs

↑ **10%** more productive developers

↑ **39%** more efficient IT infrastructure team

↓ **46%** reduction in TCO

CUSTOMER QUOTE:

“My organization is more vigilant and cyber-resilient from the Cohesity and HPE package. I sleep better at night. Cyber-resiliency is a journey that we constantly need to be on top of, but we’ve partnered with the right vendor.”